PQ105M-II-2

Time: 2 ½ Hours

Maximum Marks: 75 Marks

NOTES:

- 1. All Questions are compulsory.
- 2. Figures to right indicate full marks.
- 3. Draw neat figures wherever necessary.

Q1. Explain Following (Any 5)

(15)

- 1. Distribution Management
- 2. C&FAs and CSAs
- 3. Budget

- 4. 11 Cs of Channel Design
- 5. Lead Time

6. Fast Moving Inventory

7. Push Inventory Control System

Q2. Solvethe following

(15)

Daily requirement of spark plugs for a two wheeler manufacturer is 1000. Cost of each spark plug is Rs.250 with a carrying cost of 40%. Administrative & Managerial cost of placing an order isRs. 400.

- 1. Find EOQ.
- 2. Find Total Inventory Cost at EOQ.
- 3. If the supplier offers a 15% discount on each spark plug for an order of 2000 spark plugs, should the company accept the offer?

Q3. Answer the following (Either a & b OR c & d)

- a. Define Channel Member. List down and explain each channel member in detail. (1)
- b. 'SCM Good practices have the potential to impact Working Capital through its focus on value and speed'. Justify with appropriate industry example. (11)

OR

- c. What is receivable management? What factors used to determine levels of receivables. (7)
- d. What is inventory Control? What are objectives of inventory control? (11)

Q4. Answer the following (Either a & b OR c & d)

- a. List down various stocks level that are to be taken in to consideration while setting up inventory management technique.
- (81) b. Describe in detail ABC Analysis.

(71

(13)

- c. Explain relevance of Kanban in JIT.
- d. Explain indirect tax in detail with relevant examples. List down merits and demerits of indirect tax.

Q5. Write Short Notes (Any 3)

(15)

1. Supply Chain Objectives

- 2. Advantages of Direct Tax
- 3. Steps in Budgeting Process
- 5. Factors used for determining level of receivables